

UNIPOLSAI: BANCASSURANCE AGREEMENT RENEWED WITH BPER AND BANCA POPOLARE DI SONDRIO

Bologna, 22 December 2022

On today's date UnipolSai Assicurazioni S.p.A. ("UnipolSai" or the "Company") signed the agreements to renew the partnership in the bancassurance area with BPER Banca S.p.A. ("BPER") and Banca Popolare di Sondrio S.p.A. ("BPSO") regarding the distribution of insurance products in the life and non-life sectors of Arca Vita S.p.A. ("Arca Vita"), Arca Assicurazioni S.p.A. ("Arca Assicurazioni") and Arca Vita International DAC ("Arca International"). In the context of those agreements, independent contracts were signed to also govern the distribution by the above-mentioned banks of UniSalute S.p.A. ("UniSalute") "health" insurance products.

The agreements will allow the partnership with BPER and BPSO to continue for a period of 5 years starting from 1 January 2023 under terms that are essentially in line with those currently in effect and due to expire at the end of December 2022.

Since BPER is a related party to the Company¹, the signing of these agreements can be classified as a transaction of "greater significance" for UnipolSai in accordance with the Regulation adopted by CONSOB with decision no. 17221 of 12 March 2010, as subsequently amended ("Related Party Transaction Regulation") and the "Procedure to carry out transactions with related parties" adopted by the Board of Directors of UnipolSai ("Related Party Transaction Procedure"). The transaction was therefore approved by the Board of Directors of UnipolSai, subject to approval by the Committee for Related Party Transactions regarding the interest of UnipolSai and its subsidiaries who are party to the agreements (more specifically Arca Vita, Arca Assicurazioni, Arca International and UniSalute) in finalising the transaction and the advantages and substantial fairness of the related terms.

For further information on the transaction, please refer to the disclosure drawn up by UnipolSai in accordance with article 5 of the Related Party Transaction Regulation and article 14 of the Related Party Transaction Procedure, made available to the public, on today's date, at the registered office of UnipolSai, the authorised storage mechanism and Market Storage (www.emarketstorage.com), and on the Internet site of UnipolSai (www.unipolsai.com - "Governance/Transactions with related parties" section).

¹ BPER is a related company of Unipol Gruppo S.p.A. and was included in the scope of related parties of UnipolSai from 1 July 2021 due to the reference to the international accounting standards (IAS 24) by the Related Party Transaction Regulation following the entry into effect of the amendments to it made by decision no. 21624 of 10 December 2020.



UnipolSai Assicurazioni

UnipolSai Assicurazioni S.p.A. is the insurance company of the Unipol Group, Italian leader in the Non-Life Business, in particular in the MV and Health businesses. Also active in Life Business, UnipolSai has a portfolio of over 10 million customers and holds a leading position in the national ranking of insurance groups with direct income amounting to €13.3bn, of which €7.9bn in Non-Life Business and €5.4bn in Life Business (2021 figures). The company has the largest agency network in Italy, with over 2,100 insurance agencies spread across the country. UnipolSai is also active in direct MV insurance (Linear Assicurazioni), transport and aviation insurance (Siat), health insurance (UniSalute), supplementary pensions and also covers the bancassurance channel (Arca Vita and Arca Assicurazioni). It also manages significant diversified assets in the real estate, hotel (Gruppo UNA), medical-healthcare and agricultural (Tenute del Cerro) sectors. UnipolSai Assicurazioni is a subsidiary of Unipol Gruppo S.p.A. and is also listed on the Italian Stock Exchange.

Unipol Gruppo

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