

## INDUSTRIAL PARTNERSHIP WITH THE BPER GROUP IN THE LONG-TERM RENTAL SECTOR

### AGREEMENT SIGNED FOR MERGER OF SIFÀ' INTO UNIPOLRENTAL

Bologna, 31 March 2023

UnipolSai S.p.A. and the subsidiary UnipolRental S.p.A. signed a framework agreement with BPER Banca S.p.A. and Società Italiana Flotte Aziendali S.p.A. (SIFÀ), a fully held subsidiary of BPER, in order to establish an industrial project in the long-term rental sector also to be implemented through a merger of SIFÀ into UnipolRental.

The agreement - with effect from when the above-mentioned merger takes effect - was signed to create a twenty-year commercial collaboration for the offer of long-term rental products and services linked to the related contracts proposed by UnipolRental, through the bank branch network and more generally, through the BPER Group commercial channels. Once the merger has been finalised, UnipolSai will hold an 80.013% stake in the share capital of UnipolRental, and BPER the remaining 19.987%. UnipolRental will therefore consolidate its role as the leading Italian operator in the long-term rental sector, with a fleet of 130,000 vehicles and another 40,000 new registrations in 2023.

Since BPER and SIFÀ are related parties to the Company, the Transaction can be classified as a transaction of "greater significance" for UnipolSai in accordance with the Regulation adopted by CONSOB with decision no. 17221 of 12 March 2010, as subsequently amended ("Related Party Transaction Regulation") and the "Procedure to carry out transactions with related parties" adopted by the Board of Directors of UnipolSai. The Transaction was therefore approved by the Board of Directors of UnipolSai, subject to approval by the Committee for Related Party Transactions of the Company regarding its interest and the interest of the subsidiary UnipolRental in finalising the Transaction and the value for money and substantial fairness of the related terms.

For further information on the Transaction, please refer to the disclosure drawn up by UnipolSai in accordance with article 5 of the Related Party Transaction Regulation which will be made available to the public, in accordance with the legally required deadline, at the registered office of UnipolSai, on the authorised storage mechanism and Market Storage ([www.emarketstorage.com](http://www.emarketstorage.com)), and on the

Internet site of UnipolSai ([www.unipolsai.com](http://www.unipolsai.com) - “Governance/Transactions with related parties” section).

**UnipolSai Assicurazioni**

UnipolSai Assicurazioni S.p.A. is the insurance company of the Unipol Group, Italian leader in the Non-Life Business, in particular in the MV and Health businesses. Also active in Life Business, UnipolSai has a portfolio of over 10 million customers and holds a leading position in the national ranking of insurance groups with direct income amounting to €13.6bn, of which €8.3bn in Non-Life Business and €5.3bn in Life Business (2022 figures). The company has the largest agency network in Italy, with over 2,100 insurance agencies spread across the country. UnipolSai is also active in direct MV insurance (Linear Assicurazioni), transport and aviation insurance (Siat), health insurance (UniSalute), supplementary pensions and also covers the bancassurance channel (Arca Vita and Arca Assicurazioni). It also manages significant diversified assets in the real estate, hotel (Gruppo UNA), medical-healthcare and agricultural (Tenute del Cerro) sectors. UnipolSai Assicurazioni is a subsidiary of Unipol Gruppo S.p.A. and is also listed on the Italian Stock Exchange.

**Unipol Gruppo***Media Relations*

Fernando Vacarini  
T. +39 051 5072492  
[pressoffice@unipol.it](mailto:pressoffice@unipol.it)

*Investor Relations*

Adriano Donati  
T. +39 051 5077933  
[investor.relations@unipol.it](mailto:investor.relations@unipol.it)

**Barabino & Partners**

Massimiliano Parboni  
T. +39 335 8304078  
[m.parboni@barabino.it](mailto:m.parboni@barabino.it)

Giovanni Vantaggi  
T. +39 328 8317379  
[g.vantaggi@barabino.it](mailto:g.vantaggi@barabino.it)